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learning. networking. fun.

PTW SHIPYARD & PORT TARRACO SUPERYACHT CREW EVENT

5th - 6th March 2020 Tarragona, Spain



WELCOME TO PTW SHIPYARD & PORT TARRACO SUPERYACHT CREW EVENT

The PTW Shipyard, Port Tarraco and ACREW teams welcome you to the first Superyacht Crew Event in Tarragona. We are proud to offer you such a diverse and interesting Workshop schedule. The two days will be full of learning, networking but also fun. The Happy Hour, Crew BBQ and Games complement the educational seminars perfectly.



EVENT SCHEDULE

THURSDAY

5th MARCH

EVENT SCHEDULE

FRIDAY

6th MARCH

9:00 - 10:30	Financial Awareness Partner: United Advisers Marine	10:00 - 11:30	Fracture Management: Equipment, Techniques & Monitoring Partner: MedAire and Philips
9:00 - 10:30	Leadership for Captains and HODs Partner: Luxury Hospitality	10:00 - 11:30	French Riviera 2020: Important Update for Vessels Cruising the Region Partner: Riviera Yacht Support
10:45 - 12:15	Covers and Upholstery		ranner, kiviera rachi support
		11:45 - 13:15	Advanced Laundry Module – MCA approved Partner: Barcelona Crew Academy
10:45 - 12:15	How well does your Network, Wifi, Entertainment, Automation and Electronic Systems work onboard? Partner: C.N Sat		
		11:45 - 13:15	Classification of the Future (and the future is now) Partner: DNV GL
12:15 - 13:00	Crew Lunch Partner: Port Tarraco & PTW Shipyard	13:30 - 17:00	BBQ Partner: Port Tarraco & PTW Shipyard
13:00 - 14:30	How to Stop a Bleed, Treat Shock & Monitor for Further Deterioration Partner: MedAire and Philips	13:30 - 17:00	Giant Games Partner: PTW Shipyard, Port Tarraco, UAM and ACREW
13:00 - 14:30	Antifouling Technology Partner: Jotun	15:00 - 16:30	Teak Deck Maintenance Partner: PTW Shipyard
14:45 - 16:15	Your Sustainable Footprint : Biotechnological Products and Reusable Temporary Protection Partner: Nautiel Service	15:00 - 16:30	The Interior Masterclass: Mastering Synchronised Service, Tableware Trends and Napkin Folding Partner: Luxury Hospitality, Brins and YC Interiors



- 16:15 17:30
 Guide to Sauvignon Blanc

 Partner: No.12 Fine Wines & Provisions
- 17:00 19:00 Happy Crew Hour Partner: Port Tarraco & PTW Shipyard





WORKSHOPS PER DEPARTMENT

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ALL CREW

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9:00 - 10:30 Thursday 5th March **Financial Awareness** Partner: United Advisers Marine

9:00 - 10:30 Thursday 5th March **Leadership for Captains and HODs** Partner: Luxury Hospitality

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 How to Stop a Bleed, Treat Shock & Monitor for Further

 Thursday 5th March
 Deterioration

 Partner: MedAire and Philips

10:00 - 11:30Fracture Management: Equipment, Techniques & MonitoringFriday 6th MarchPartner: MedAire and Philips

 10:00 - 11:30
 French Riviera 2020: Important Update for Vessels Cruising the

 Friday 6th March
 Region

 Partner: Riviera Yacht Support

INTERIOR CREW

10:45 - 12:15 Thursday 5th March Covers and Upholstery Partner: Mynterior Mallorca

16:15 - 17:30 Thursday 5th March **Guide to Sauvignon Blanc** Partner: No.12 Fine Wines & Provisions

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DECK CREW

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 Your Sustainable Footprint : Biotechnological Products and

 Thursday 5th March
 Reusable Temporary Protection

 Partner: Nautiel Service

15:00 - 16:30Teak Deck MaintenanceFriday 6th MarchPartner: PTW Shipyard

CAPTAINS & FIRST OFFICERS

14:45 - 16:15	Planning your Refit Expenses by Avnish Dhall, CEO of PTW
Thursday 5 th March	Shipyard
	Partner: PTW Shipyard

CAPTAINS & ENGINEERS

10:45 - 12:15How well does your Network, Wifi, Entertainment, Automation
and Electronic Systems work onboard?
Partner: C.N Sat

11:**45 - 13:15** Friday 6th March **Classification of the Future (and the future is now)** Partner: DNV GL







ACREW

Thursday 5th March, 09:00 - 13:00 Financial Awareness Partner: United Advisers Marine



"If you make a good income each year and spend it all, you are not getting wealthier. You are just living high." Thomas J. Stanley and William D. Danko, The Millionaire Next Door.

A career in yachting provides many financial opportunities. However, the nature of working offshore also presents additional complexities that must be navigated. Taking a quick financial health-check could be the most important decision you make all year. This workshop helps crew to understand the three key pillars of financial planning in the yachting industry, to ensure that you are fully set up to maximise your years at sea. Discover how much you actually need to accumulate to secure your future lifestyle, find out how on-track you currently are and write your own cheque for financial freedom.

Thursday 5th March, 13:00 - 14:30 How to Stop a Bleed, Treat Shock & Monitor for Further Deterioration Partner: MedAire and Philips



PHILIPS

According to MedAire's 30 years of medical case data, 80% of calls to MedLink associated with trauma management happen in or nearby a port. Transit times of medical services on land have been variable depending on the location, therefore the regular consistent first response training of all crew is vital. Come and join us for this informative and interactive session to review first response to common injuries that occur in the yard environment. The workshop includes a practical session on monitoring with a Tempus IC2 telemedicine device.



Thursday 5th March, 09:00 - 10:30 Leadership for Captains and HODs Partner: Luxury Hospitality



Julia Rogers is an expert in training leaders to maximise potential within themselves and their teams. Julia is a specialist in Workforce Wellbeing and will lead a conversation with Heads of Departments to explore how crew function, feel, communicate and operate in the workforce for optimal cohesion in a positive workforce culture.

Friday 6th March, 10:00 - 11:30 **Fracture Management Equipment, Techniques & Monitoring** Partner: MedAire and Philips MedAire. An International SOS Company

PHILIPS

Are you aware that proper splinting techniques can significantly reduce an injured person's pain level? There are also a number of other benefits to applying a splint or traction device, if used appropriately, including a reduction in the risk of internal bleeding & safer transfer procedures. In this session we will review the latest equipment for fracture management with practical demonstrations, and discuss the types of medication used for severe pain relief, to increase your confidence and ability when treating a casualty onboard. The session will include a practical session on monitoring with a Tempus IC2 telemedicine device.

CREW LUNCH

Thursday 5th March 12:15 - 13:00

Join us from 12:15 to 13:00 in PTW Shipyard for a casual Spanish-infused lunch after a great morning of workshops. Lunch will include a selection of drinks, salads and sandwiches, and of course yummy desserts to fill you all up; before your busy afternoon of learning.

HAPPY HOUR

Thursday, 5th March 17:00 - 19:00

Let's celebrate the start of the PTW Shipyard & Port Tarraco Superyacht Crew Event with drinks offered by (No.12 Fine Wines and Provisions) Join us from 17:00 to 19:00 and enjoy the complimentary white and red wines, beers and sodas. Why not take this opportunity to unwind and enjoy the afternoon sunshine!

BBQ

Friday 6th March 13:00 - 19:00

DJ & Drinks

ACREW

Happy Friday! Come and join us to celebrate the start of the weekend in PTW Shipyard with a BBQ including a tuna or a veggie salad, chicken brochettes, sausages, hamburgers and cheese cake. What kind of a BBQ would it be without the usual wines, beers and our Street Soul DJ, Daniel Moreno.... and of course you all!

Giant Games

What's the only thing better than normal board games? Giant board games! So we are bringing along our Giant Twister. Join in teams and showcase your skills and flexibility. Next, test your patience with our Power Putt Challenge and finish off with good old-fashioned Beer Pong.



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ACREW

Friday 6th March, 10:00 - 11:30 **French Riviera 2020: Important Update for Vessels Cruising the Region** Partner: Riviera Yacht Support



Campbell Cormack, General Manager of Riviera Yacht Support invites Captains and HODs to attend an important factual update about changes in French regulations that will affect yachts cruising in 2020. During the conversation Campbell with share information about new restrictions in force in regard to Pilotage, port entry and departure, anchorage restrictions and small craft regulations. Specifics in relation to Monaco and useful information during the Monaco F1 GP. Attendees will be given clear advice along with useful handouts to take away that will assist yachts with French declarations procedures and updates in 2020 including:

- Immigration changes with in-person customs appointments now necessary Schengen Visa
- Buoying St Tropez proposed 2021
- Anchorage maps considering new sea-grass restrictions
- Port entry and departure specific to Monaco
- Arrival and departure procedures

INTERIOR CREW

Thursday 5th March, 10:45 - 12:15 Covers and Upholstery Partner: Mynterior Mallorca



Making the decision to change or renew the exterior or interior upholstery or covers of a yacht is a great responsibility. Knowing that material or what color to choose for each case may not be an easy task. In this workshop, we will give you some guidelines to follow so as to choose the appropriate materials and colors according to your needs. We will also teach you some sewing tricks to fix your cushions or covers during a cruise or with guests on board so they can last until you can give them to a professional. Thursday 5th March, 16:15 - 17:30 Guide to Sauvignon Blanc Partner: No.12 Fine Wines & Provisions



Sauvignon Blanc is a widely known grape variety around the world. It is often associated with fresh, zingy style, which can suit for any occasion. It can be found almost in every wine growing continent and country. They would all have similarities but could also greatly differ from each other by carrying unique style from the terroir. They often sold as a single variety but blends are coming from some historical regions as well, both dry and sweeter style.

During the work shop we will learn about the different styles and sample a few interesting expressions of Sauvignon Blanc.



Friday 6th March, 11:45 - 13:15 Advanced Laundry Module Partner: Barcelona Crew Academy



FROM THE GUEST PROGRAMME COURSE & MCA APPROVED In this workshop, we will broach the issues of...

1. The Miele Marine Professional Guide for correct procedures in the laundry process, basics tips and general procedures for different fabrics/clothes.

2. Stains. They usually consist of several components. For the complete removal of stains, it is best to apply several products in a well-balanced combination. We will provide advice about the equipment you need for stain identification & classification and for the assignment of the product.

3. Wet cleaning products: We will talk about their properties and uses, wet cleaning of outerwear that cannot be washed and the care of sensitive textiles.

INTERIOR CREW

ACREW

DECK CREW

ACREW

Friday 6th March, 15:00 - 16:30 The Interior Masterclass: Mastering Synchronised Service, Tableware Trends and Napkin Folding Partner: Luxury Hospitality, Brins and YC Interiors

Superyacht stews are invited to participate in this not-to-be-missed masterclass. We welcome leading hospitality trainer Erik Smit from Luxury Hospitality to help stews master the art of Synchronised Service. Erik will lead you through serving parties of 2 – 8 people for a seamless, professional guest experience onboard. It is widely known that Synchronised Service is the most technically challenging aspect of guest service. Erik will be joined by leading tableware specialists YC Interiors who will give an insight in to new trends for table setting in 2020. Stews will also benefit from the expertise of our linen specialist Santiago Brins who will showcase the best in napkins and linen and participants will learn new techniques for show-stopping napkin folding.



DECK CREW

Friday 6th March, 15:00 - 16:30 Teak Deck Maintenance Partner: PTVV Shipyard



Brins Keteron

Deck and Interior crew will understand first action response to avoid long term damage to the teak decks in case of a red wine spill or oil spill on the teak decks. This will be a practical demonstration by Jason Hardy, Head of Carpentry at PTW in the PTW carpentry shed. Crew will also be taken through long term maintenance of these affected areas.

This workshop includes the following learning goals:

- Protecting your teak deck
- First action response in case red wine or oil spill on your teak deck
- Long term maintenance of this affected area

Thursday 5th March, 14:45 - 16:15 Your Sustainable Footprint : Biotechnological Products and Reusable Temporary Protection Partner: Nautiel Service



This interactive workshop will outline great power of biotechnological maintenance products while caring about the environment.

TEAK – The properties of teak wood, why stains appear and how to maintain and clean it. With plenty of real teak for crew to get their hands on, Nautiel Cleaning Services will share their expert tips and tricks with all manner of stains, wear and tear and maintenance issues. Biological teak cleaner is the new frontier in cleaning technology as it is non-toxic, easy to use and environmentally friendly. Crew will have the opportunity to try this out live in the workshop.

ODORS and WASTE WATER TREATMENTS – Once more, biotechnological products make the difference, solving some of the biggest matters on board, in a completely new approach, totally efficient and environment friendly using the power of nature.

REUSABLE TEMPORARY PROTECTIONS – We are all aware that sustainability is not about recycling, your best positive footprint will be choosing reusable materials. Discover reusable temporary protection materials peace of mind and sustainability during refit or everyday maintenance.



Thursday 5th March, 13:00 - 14:30 Antifouling Technology Partner: Jotun



A Hull of a subject – with Jotun leading the market in marine anti-fouling technology, the workshop will enable the attendees to further understand how the technology of anti-fouling is continuing to improve and meet the demands of the unique superyacht market, enabling them to benefit from an increase in operational efficiency.

PTW SHIPYARD

"PTW Shipyard are

their representatives with

PORT TARRACO



Marina Port Tarraco is a deep-water marina in Tarragona (Spain) designed to provide superyachts with the highest quality services and offers 33 berths between 45 and 160 metres with a 24-hour security service.

World-class facilities in Marina Port Tarraco for superyachts

Marina Port Tarraco is located in Tarragona, a destination in the heart of the western Mediterranean.

Tarragona is a 2,000-year-old World Heritage city. Thanks to an excellent network of land and air connections, the city is only a short distance from Barcelona, and within easy reach of Madrid and Valencia.

Marina Port Tarraco is designed and equipped to offer a comfortable, safe and pleasant stay throughout the year. We offer 33 berths between 45 and 160 meters and a 24-hour security service. Our modern facilities provide absolute privacy, we have all the services and security protocols to ensure a warm welcome and personalized assistance to all vessels and their crew. A variety of specialized companies can provide services and supplies to the vachts.





PTW Shipyard has acquired a solid reputation for good workmanship, a skilled and diversified workforce and a wide-ranging subcontractor network, with strong recent management added to the team, in the form of personable & hugely experienced ex Yacht Captain Avnish Dhall. Its state-of-the-

art shipyard, boasting world-class haul out facilities is situated in the Port of Tarragona, right next door to Port

Tarraco's extensive Marina. Their 300ton travel lift, 15000 square meters of hard standing area, accompanied by 2100 square meters of workshops, enable them to offer unparalleled refit and repair services, both to yachts hauled out of the water, 50m LOA max and boats berthed in the marina up to 180 m LOA.

All works are carried out by a

team of dedicated, skilled professionals which include carpenters and joiners, professional engineers, yacht painters, upholsterers, qualified technicians, installers and project managers. Priding themselves as the leading yacht carpentry

Melita Marine Group

company in the area, they specialize in decking, furniture and interior decoration projects. Their engineering department provides a full host of engine services, includingengine refits, overhauls, part procurement and repairs - services which are MCA, Lloyds and RINA certified.

Their in-house team of dedicated Yacht Painters passionate about providing come with over twenty yacht owners, captains and years of experience in the superyacht industry and finish works to the successful refit experience." highest standards.

> Their workshop is manned by qualified tradesmen able to repair, rebuild and manufacture new parts. Furthermore, any parts that are no longer available can be produced in their machine shop.

Ptw Shipyard are passionate about providing yacht owners, captains and their representatives with successful refit

experience. They are proud of the longstanding relationships they have built with their clients, suppliers and collaborators, always working towards meeting each and every customer's specific requirements.

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CAPTAINS & FIRST OFFICERS

CAPTAINS & ENGINEERS

ACREW

ACREW

Thursday 5th March, 14:45 - 16:15

Planning your Refit Expenses by Avnish Dhall, CEO of PTW Shipyard Partner: PTW Shipyard



Yacht crew understand the planning of their refit period from their perspective. This workshop will try to impart to yacht crew the perspective from the shipyard side.

- 1. Work Lists
- 2. Time Planning
- 3. Shipyard staff scheduling
- 4. Yard busy periods and knock on effects when additional works are scheduled
- 5. Financial Planning No cash/No splash and what it means

This workshop offers the learning goals of:

- Understanding shipyard perspectives
- Understanding shipyard staff working schedules
- Understanding shipyard staff and departmental planning

Attendees are offered a 5% discount on hard stay.



Thursday 5th March, 10:45 - 12:15 and Electronic Systems work onboard?



How well does your Network, Wifi, Entertainment, Automation Partner: C.N Sat

Join us for information to help streamline your systems onboard, including new insights for onboard electronic technology. This educational workshop will guide you and your crew through an in-depth explanation over communication, home automation, IT/TLC, and technical assistance. At the end of the workshop, we will use your personal input to create a wish-list for future onboard integrated systems.



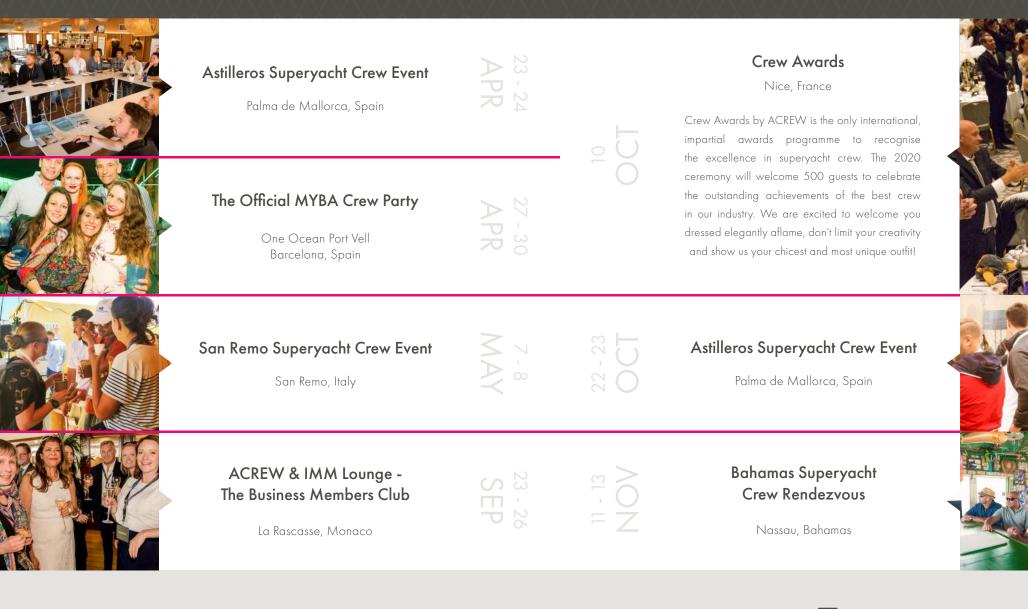
Friday 6th March, 11:45 - 13:15 Classification of the Future (and the future is now)



Mark Kruidenier and Jon Rysst from DNV GL invites superyacht captains and HODs for an enlightening conversation around the future of Class Societies and the services they can offer to superyachts. DNV GL is one of the world's leading classification societies, working with a large number of superyachts as an independent 3rd party to ensure all technical and safety standards are met onboard. During this informative Q&A Mark & Jon will uncover where class societies are heading considering the changing global landscape affecting the importance of new areas such as cybersecurity and remote surveys.



Superyacht Crew Events



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@ACREWYachting

Contact us



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The Crew Awards have been developed to acknowledge crew that have proven to be the very best at their job. The Awards are a personal achievement and an industrywide recognition of professional excellence onboard.

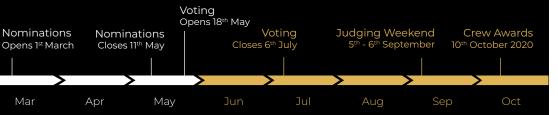
The Crew Awards ceremony celebrates the Crew Awards finalists and winners and will take place on the 10th of October 2020 in Nice. This Gala Evening promises to be a night to remember with over 400 guests from around the globe attending.

Nominate your colleagues now for one or more of these 20 Awards. This year we also added a few new Award categories based on industry feedback received:

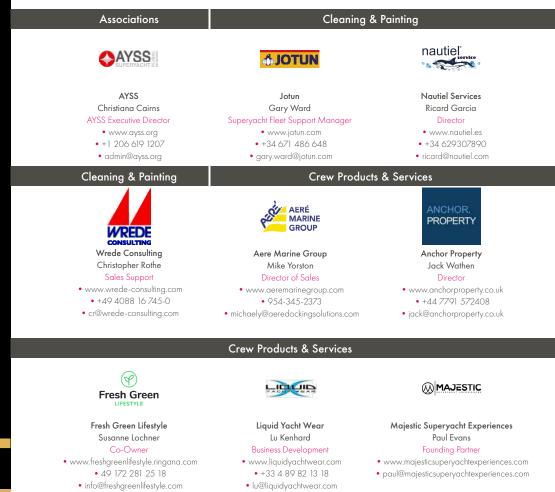
- Best Charter Yacht
- Best Private Yacht
- Captain Unlimited
- Captain 3000GT
- Captain 500GT
- Chef
 - et
- Chief Engineer

- EngineerPurser
 - Chief Stew
 - Stew
 - First Officer
 - Deck
 - Humanitarian

- Entrepreneur
- Duty of Care
- Environmental
- Lifetime Achievement
- Social Influencer
- Mentorship



We are proud to introduce our Business Members representing excellence in serving and providing superyacht crew.



NOMINATE NOW ON WWW.ACREW.COM/NOMINATIONS

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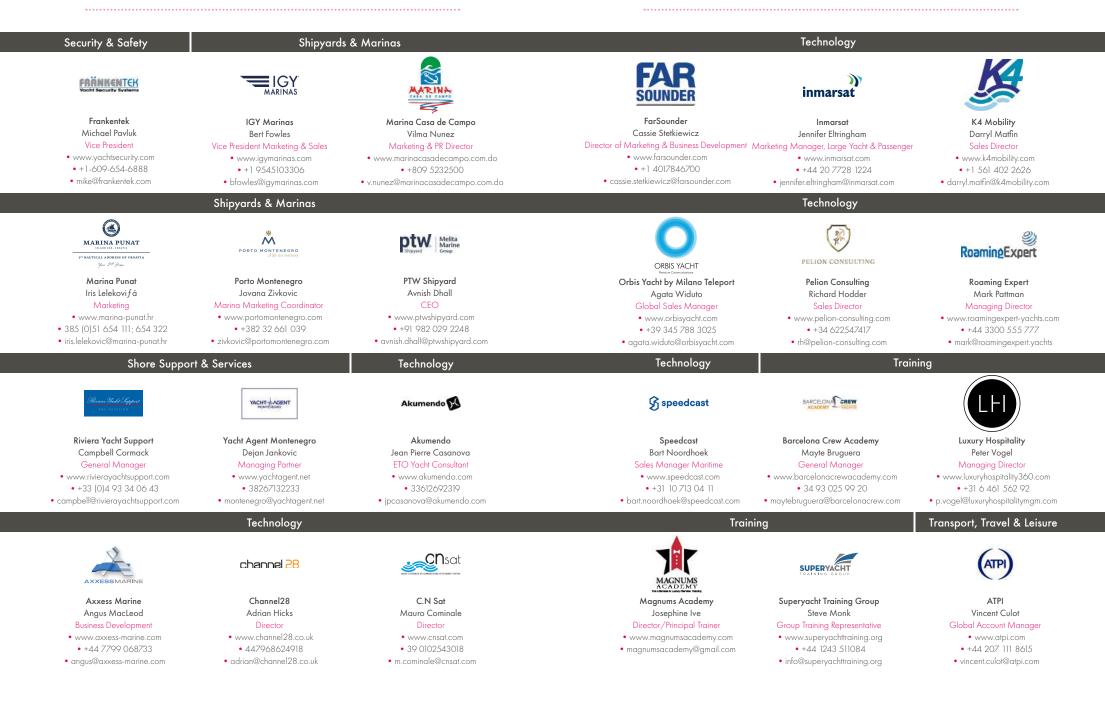
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Waterior Mallerry	E OYAL WELLNESS VESELS A BETATES	TAHITI	Brins	Interiors		
Mynterior Mallorca Cathy Guyot Director • www.mynteriormallorca.com • +34 670 519 030 • cathy@mynteriormallorca.com	Royal Wellness Jaime Iredale Director • www.royalwellnessgroup.com • jaime@royalwellnessgroup.com	Tahiti Tourisme Manoa Rey Marketing Coordinator • www.tahititourisme.pf • mrey@tahititourisme.org	Brins Santiago Gabarro Director • www.brins.eu • +34 930 089 856 • santiago.gabarro@brins.eu	YC Interiors Brenda Van Zoeren Managing Director • www.yc-interiors.com • +33 (0)6 84 06 73 13 • brenda@yachtchandlers.com	MHG Ocean Benefits Ltd Andrew Dudzinski Chairman & CEO • www.mhginsurance.com • +1 305 343 8221 • andrewd@mhginsurance.eu	
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∧SEAN▲UTIC∧		Holland Marine Lifts	United Advisers	Döhle Yachts		
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Engineering Equipment & Servic	ces Crew Products & Services	Galley & Chef	Management & Class	Recru	itment	
Quantum	SENTINI MARINE Expension Region and Groups		DNV·GL	Crew Match	wilsonhalligan	
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de- liver- ance:	MedAire.	PHILIPS	CREW/	ASTILLEROS DI MALLORCA		
					IMM	

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Transport, Travel & Leisure



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GMT Global Marine Travel Shawn O'Brien Sales Manager, Private Yacht Division • www.flygmt.com • 954-761-9595 • shawn.obrien@flygmt.com

VISITING PROFESSIONALS

A few of our valued ACREW Business Members are flying in for the event to be available for any consultations and meetings. If you have any questions about the below topics, simply come to our Registration Desk and we will introduce you to the professionals. Of course that also counts for all of the workshop facilitators.

Cleaning & Painting

Engineering, Equipment & Services Technology







Toni Robles

Jon Lee

Paolo Morsia



THE ACREW TEAM

ACREW





Abigail McGrath Director & Owner



Onno Ebbens Director & Owner



Finlay Eaton Business Development



Wika Busz Marketing & Membership



Johanna Borreli Event Assistant



Chloe Colton Event Assistent



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